



AMITY TECHNICAL PLACEMENT CENTRE

Company Name	SHIPSY
Registration Period Start Date	24/05/2022
Registration Period End Date	25/05/2022
About Company	At Shippy, we empower organizations handling trade and logistics to accelerate business growth, optimize costs and enhance customer experiences using our smart end-to-end global logistics management platform. Our AI-powered platform and mobility suite seamlessly connects cross border and local logistics by automating operations and ensuring intelligent 3PL management. Shippy's intuitive platform provides complete visibility of first, middle and last-mile operations, unlocks operational effici
Website	https://shippy.io/
Date Of Campus	2022-05-27
Venue	Virtual
Joining	2022-06-01
Job Title	Growth Analyst
Employment Type	Full Time
Eligible Degree	
Eligible Branches	B.Tech All Branches
Eligible Criteria	10th- 60%, 12th- 60%, B.Tech- 6.0 CGPA/60%
Roles & Responsibility	<ul style="list-style-type: none">• Developing in-depth knowledge of product features and benefits.• Utilizing virtual meetings to build relationships with new customers.• Reaching out to new prospects and talking about Shippy's Value proposition. Creating a sales pipeline to accurately reflect the relative placement of sales prospects.• Following up on sales inquiries that are made by potential customers through website chats, emails, and inbound calls.• Setting up meetings between

	potential customers and Outside Sales
Service Aggrement, If Any	N/A
Other Skill	<ul style="list-style-type: none"> • You have a strong First Principles problem solving approach. • You have excellent interpersonal and communication skills and are adept at working with multiple stakeholders. • Comfort with learning new technology and thinking outside the box. • Excellent negotiation and consultative sales skills. • Strong analytical and problem-solving skills. • Experience in the Saas/Software Industry is preferred. • You should have a strong sense of self-motivation, and curiosity as well as a good gras
Package	INR 10,00,000 PA
Location	Remote
Recruitment Process	Online Test followed by Interviews of Shortlisted Students
How to Apply	Login to your Amizone account, click on the respective company tab and click the "Apply Now" tab to register.
Represntative from ATPC(For any Guidance/ Query)	Ms. Meecky Barman (mbarman@amity.edu)
	[Click Here To Apply]

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